

**Occupational Employment Projections, Year 2002 Projected to Year 2012**  
**Hattiesburg Metropolitan Statistical Area**

Counties Included: Forrest, Lamar, Perry

Standard Occupational Classification (SOC)		2002 Employment	2012 Projected Employment	Projected Employment Growth 2002 to 2012		Total Projected Avg. Annual Job Openings
Code	Occupation			Number	Percent	
<b>41-0000</b>	<b>Sales and Related Occupations</b>	<b>6,950</b>	<b>8,420</b>	<b>1,470</b>	<b>21.2%</b>	<b>390</b>
<b>41-1000</b>	<b>Supervisors, Sales Workers</b>	<b>1,200</b>	<b>1,420</b>	<b>220</b>	<b>18.3%</b>	<b>45</b>
41-1011	First-Line Supervisors/Managers of Retail Sales Workers	1,040	1,230	190	18.3%	40
41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	170	190	20	11.8%	5
<b>41-2000</b>	<b>Retail Sales Workers</b>	<b>4,620</b>	<b>5,690</b>	<b>1,070</b>	<b>23.2%</b>	<b>300</b>
41-2011	Cashiers	2,210	2,700	490	22.2%	155
41-2021	Counter and Rental Clerks	150	180	30	20.0%	10
41-2022	Parts Salespersons	160	170	10	6.3%	5
41-2031	Retail Salespersons	2,100	2,640	540	25.7%	130
<b>41-3000</b>	<b>Sales Representatives, Services</b>	<b>310</b>	<b>350</b>	<b>40</b>	<b>12.9%</b>	<b>10</b>
41-3011	Advertising Sales Agents	40	50	10	25.0%	0
41-3021	Insurance Sales Agents	210	230	20	9.5%	5
41-3031	Securities, Commodities, and Financial Services Sales Agents	60	70	10	16.7%	0
<b>41-4000</b>	<b>Sales Representatives, Wholesale and Manufacturing</b>	<b>500</b>	<b>610</b>	<b>110</b>	<b>22.0%</b>	<b>25</b>
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	40	50	10	25.0%	0
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	460	570	110	23.9%	20
<b>41-9000</b>	<b>Other Sales and Related Workers</b>	<b>320</b>	<b>350</b>	<b>30</b>	<b>9.4%</b>	<b>10</b>
41-9011	Demonstrators and Product Promoters	10	10	0	0.0%	0
41-9021	Real Estate Brokers	30	30	0	0.0%	0
41-9022	Real Estate Sales Agents	100	110	10	10.0%	5
41-9041	Telemarketers	70	70	0	0.0%	0
41-9091	Door-To-Door Sales Workers, News and Street Vendors, and Related Workers	30	30	0	0.0%	0
41-9099	Misc. Sales and Related Workers	80	100	20	25.0%	5